

# HALTON HILLS: ON THE ROAD TO SUCCESS



**IMAGINE A PLACE WHERE THE PAST  
MEETS THE FUTURE, WHERE INNOVATION  
EMBRACES NATURE, AND WHERE YOUR  
COMPANY AND YOUR FAMILY FEELS  
AT HOME...**



An aerial photograph of a suburban town, likely Halton Hills, taken during a dramatic sunset. The sky is filled with heavy, layered clouds, with a bright orange and yellow glow from the setting sun breaking through on the right side. The town below is densely packed with houses and trees, with a large green forested area in the foreground. A small body of water is visible on the left side of the town. The overall scene is peaceful and scenic.

**WELCOME TO  
HALTON HILLS:  
ON THE ROAD TO  
EVERYWHERE**

# THE ROAD TO PROSPERITY BEGINS *here*



Business expansion is a long and winding journey. To be successful, entrepreneurs and businesses must manage each new curve thrown at them on the road to business growth.

Despite these challenges, the basic ingredients for prosperity remain the same:

- Skilled people doing productive things;
- The ability to navigate supply chains to produce valuable products and services; and,
- Access to markets to sell into.

*"Halton Hills is very unique location. It's close to everywhere, but at the same time it's not congested and maintains a small-town feel."*

– Jay Akras, Co-Founder, OVINO

As you travel down the road to success, let's take a closer look at the quality of these ingredients here in Halton Hills.





# THE ROAD TO *Talent*

Halton Hills is located halfway between Toronto and Waterloo, at the centre of Canada's Innovation Corridor — home to one of the most educated labour pools in North America.

Here you will find:

**78%**

of residents have post-secondary education

**28%**

of residents hold a diploma in a STEM field

**20**

colleges and universities within a 1-hour drive

**4.7 MM**

Access to a workforce of 4.7 million people



Lowest labour costs of any G7 country

**HALTON HILLS UNDERSTANDS THAT YOUR COMPANY'S PRODUCTIVITY AND COMPETITIVENESS ARE LARGELY DETERMINED BY THE QUALITY OF YOUR WORKFORCE.**

# THE ROAD TO MARKET



Halton offers access to **150 million** people within a 1.5-hour flight or a 1-day drive



Canada currently has **15 FTAs** with 51 different countries covering 1.5 billion consumers worldwide





## Superior Glove

As one of North America's leading manufacturers and suppliers of work gloves, Superior Glove has been making gloves since 1910.



[superiorglove.com](http://superiorglove.com)

Today, the company is the most flexible and vertically integrated glove manufacturer in Canada, specializing in cut-resistant gloves made from high-tech composite yarns with specialized grips and wear resistant polymer coatings.

Superior Glove produces over 3,500 different styles of gloves – the result of a proactive R&D department that helps bring to market dozens of new technically innovative products each year that win numerous awards. Their in-house engineering team

recently designed and built 'Henry', a robotic maker of cut-resistant sleeves for users who work around sharp objects.

The company manufactures all their products in factories located in Halton Hills Ontario, Point Leamington Newfoundland, Buffalo New York, Springdale Newfoundland, and Honduras. With corporate headquarters in Halton Hills, Superior Glove employs 430 people across Canada and the United States, including 150 at their Halton Hills facility.

Superior Glove has won several awards including Canada's Safest Manufacturing Employer Excellence Award, being named one of Canada's Best Managed Companies, and being one of Canada's Top 100 Employers.





# THE ROAD TO *connectivity*



Poor transportation access hinders your business' productivity. Halton Hills' strategic location allows you to move people and goods easily via world-class air, water, rail and highway connections.

22 million trips take place every day throughout the Golden Horseshoe region, including 2 million transit trips. The regional transit network includes GO rail lines that converge on Union Station in Toronto.

- Almost a third of commuters spend less than 15 minutes getting to work
- The Ontario government is bringing high-speed internet access to entire province by 2025

## 90

minute drive to  
**3 U.S. border crossings**, with ~ 20,000 passages per day

## 40

minute drive to  
**Canada's largest international airport** (Toronto Pearson Airport)

## 60

minute drive to  
**largest port in Ontario** (Port of Hamilton)

## 2

**Class 1 railways:** Canadian Pacific and Canadian National Railway

## 1,500

**km of 400-series highways** with major east-west and north-south routes



**\$1.16 trillion** in goods is transported annually on highways in the Greater Golden Horseshoe Region



# THE ROAD TO INNOVATION



The Toronto-Waterloo Corridor is a highly connected economy that contributes \$360 billion, annually, to Canada's GDP



The Corridor is almost directly in the middle of the Eastern Seaboard and Midwest, which means equally convenient connections to New York City, Boston and Chicago. The diversity of this ecosystem,

in terms of business types, sizes, industries and costs is unmatched in North America. Whatever your business does, Halton Hills is likely the perfect landing spot, and launchpad, for your expansion.



## Vision Food Innovations

Vision Food Innovations is on a mission to support a more sustainable food system by using upcycled ingredients and reducing its carbon footprint.



[visionfoodinnovations.com](http://visionfoodinnovations.com)

An innovative producer of plant-based, vegan, baked treats for the mainstream market, Vision is reducing food waste by using byproducts sourced from other food producers as key ingredients.

“There are many nutrient-dense byproducts created during the food manufacturing process,” explains Founder and President,

Vineet Jain. “We use these byproducts, which have historically been waste products, to produce delicious vegan muffins with enhanced nutritional value, all while keeping social responsibility to the planet at the forefront.”

Vision Food Innovations’ location in Halton Hills’ Georgetown Industrial Area has allowed the

company to leverage sector-specific innovation ecosystem partners in the area, including participating in the Circular Opportunity Innovation Launchpad (COIL) initiative based in nearby Guelph. COIL accelerates the growth of new circular economy innovations and businesses across southern Ontario in the food and environment sectors.

“ We have an early mover advantage in a high growth market. Plant-based products are predicted to grow at 12% per year, and we have already demonstrated a successful go-to-market strategy.”

Vineet Jain,  
Founder and President



# THE ROAD TO *better living*



Halton Hills strikes the perfect balance between urban and rural living, and is known for its unmatched quality of life that attracts employers, families and a high-quality workforce.

Despite its central location and proximity to downtown Toronto, Halton Hills maintains a 'small-town feel' and takes pride in being a welcoming and tight-knit community.

An exceptional network of trails for hiking and cycling, along with a rich arts and culture sector, make Halton Hills one of the best places to live in Canada.

*"In Halton Hills, you get that small town feeling. People are friendlier, they're closer, they're more apt to do things after work together and participate in community events. There's a tighter sense of friendliness, and there's a strong desire to help each other."*

– Heather Larsen, Global Human Resources Partner, Superior Glove

**\$127,000**

Median household income

**41**

Average age

**\$1,142,864**

Average home price

**#1**

Safest region in Canada

**33**

Parks & Conservation areas

**30+**

km of trails

# THE ROAD TO DOING BUSINESS *here*



## GROWTH SECTORS



Advanced Manufacturing  
3,800 jobs + 116 firms



Warehousing & Logistics  
1,043 jobs + 106 firms



Food Processing  
870 jobs + 10 firms



Agri-Business  
700 jobs + 180 firms

**HALTON HILLS IS A  
COST-COMPETITIVE AND  
BUSINESS-FRIENDLY  
COMMUNITY WITH A  
GROWING AND VIBRANT  
MULTI-SECTOR ECONOMY.**

With a GDP of \$2.95 billion, the Town is home to over 64,000 residents and over 2,000 businesses that provide approximately 25,000 local jobs.

Halton Hills offers competitive industrial real estate prices, lease rates and land costs that are on average 25% lower than the rest of the Greater Toronto Area (GTA) – as well as development charges that are amongst the lowest in the GTA.



## Conestoga Cold Storage

Conestoga Cold Storage Limited, a leading provider of temperature-controlled warehousing and logistics solutions, is expanding operations to Halton Hills with the construction of a brand-new greenfield facility.



[coldstorage.com](http://coldstorage.com)

With a built-out capacity exceeding 96 million cubic feet, the facility will become one of the largest cold storage facilities in the world, boasting cutting-edge technology, and sustainable practices. The first \$200 million phase is scheduled to open in 2024.

“This expansion represents a significant milestone for Conestoga Cold Storage,” says Gavin Sargeant, Vice President, at Conestoga Cold Storage. “We are proud to announce the construction of this world-class facility, which will not only solidify our position as an industry leader but also allow us to meet the growing demand for cold storage solutions.”

Specifically designed to minimize environmental impact by incorporating energy-efficient technologies, advanced waste management systems, and renewable energy sources, the development will create between 150-250 jobs.

It represents an important atypical warehousing/logistics use that heavily utilizes automation and requires a skilled employment pool with nearly half of the jobs created requiring technical skills.

Conestoga Cold Storage operates multiple state-of-the-art facilities across Canada and has offered a comprehensive suite of services tailored to meet the unique needs of its customers for over 50 years.

“This expansion represents a significant milestone for Conestoga Cold Storage”

Gavin Sargeant,  
Vice President



# THE ROAD TO *growth*



**HALTON HILLS IS INVESTING TO CREATE AND SUPPORT A THRIVING ECONOMY, ATTRACT QUALITY JOBS, INCREASE HOUSING SUPPLY AND BUILD A COMMUNITY THAT IS AN IDEAL PLACE TO LIVE, WORK, PLAY AND INVEST.**

**\$1 BILLION**

in non-residential investments, representing thousands of new jobs, currently in the Invest Halton Hills Business Concierge pipeline

**15 MILLION**

Approximately 15 million sq. ft. of serviced, prestige industrial land coming online within the next 5 years

**9,500**

Commitment to build 9,500 new homes by 2031



## OVINO

OVINO is Canada's largest dairy sheep farm, producing milk in three fat-percentages, a Balkan-style yogurt, feta and halloumi cheese.



[ovino.ca](http://ovino.ca)

Brothers Jay and Frank Akras founded OVINO to provide a healthy dairy alternative to the 70% of people with cow milk sensitivities. Sheep milk offers superior digestibility and is more nutritious – containing almost twice as much protein and much higher concentrations of minerals, vitamins, and folic acid.

"We've found a niche that wasn't being served. There is significant and growing demand for sheep

milk for its nutritional value, flavour, and digestibility," explains Jay. "Sheep milk is the perfect alternative for people who are lactose intolerant."

OVINO uses state-of-the-art automation technology to ensure future production capacity. Feeding and bedding equipment runs on an overhead automated monorail system which helps reduce the cost of labour.

"We've found a niche that wasn't being served. There is significant and growing demand for sheep milk for its nutritional value, flavour, and digestibility."

**Jay Akras,**  
Founder



# THE ROAD TO *sustainability*

*"In Halton Hills, we're forging a path towards a future where clean energy and economic growth unite, where solar power and farmland unite, and we are creating a sustainable legacy for generations to come."*

– Mike Carter, President, First Green Energy

## HALTON HILLS IS A RECOGNIZED LEADER IN SUSTAINABILITY, CLIMATE CHANGE ACTION AND THE GREEN ECONOMY:

**\$3M+**

renewable energy  
initiatives (solar  
panel permits)

**600+**

certified green  
buildings

**12**

sustainability  
awards

**2030**

commitment to  
becoming a Net-Zero  
Community



Halton Hills strives to offer residents an exceptional standard of living, while taking meaningful actions to support a healthy environment.





## Intlvac

Intlvac Thin Film is high-tech company, located in Halton Hills' Georgetown Industrial Area, that has specialized in high vacuum components and systems for a variety of specific outcomes since 1967.



[intlvachydrogen.com](http://intlvachydrogen.com)

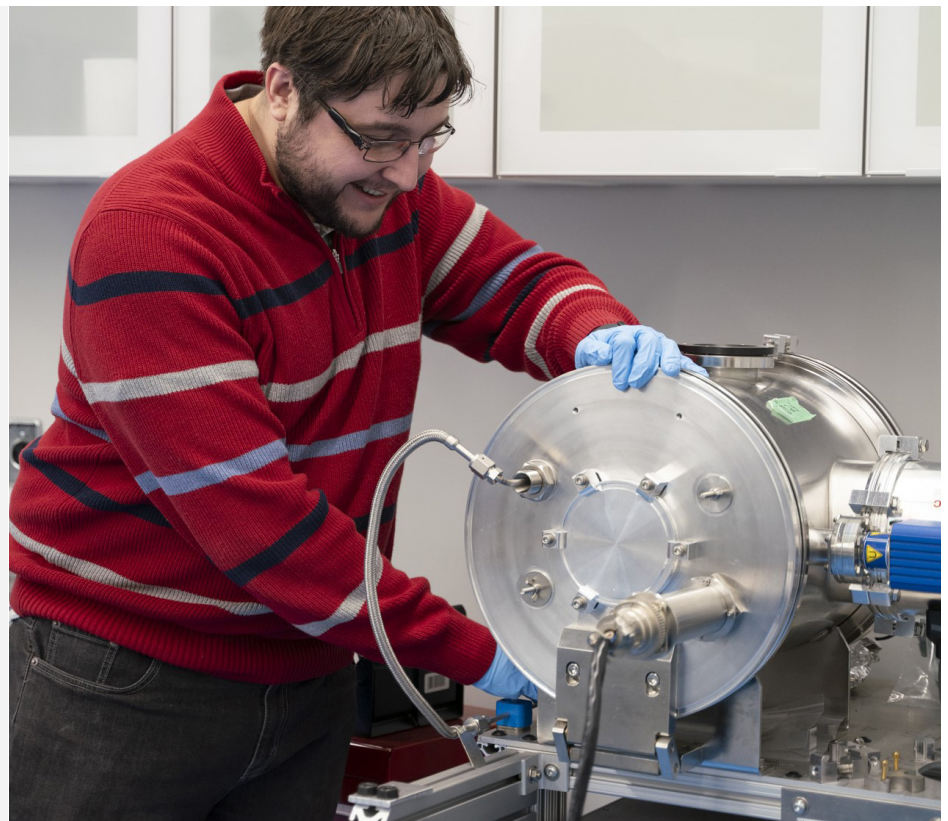
Recently, the company established a new business unit: Intlvac Hydrogen. Intlvac Hydrogen possesses the capabilities to scale up the production of bipolar plate coatings for fuel cells and electrolyzers. "Hydrogen/fuel cells is a very exciting market opportunity for us, as our technology is ideally suited for the sector.

We recognized early that the importance of reducing the cost of producing fuel cells, to make them economically viable, was a massive hurdle that the industry needed to overcome," explains Intlvac's President, Dino Deligiannis.

The company's technology can reduce the amount of expensive

and scarce noble metals used in fuel cell construction by up to 90%. This enormous reduction in scarce noble metals not only drives down cost but is also a sustainable solution for the volume deployment of fuel cell technology in many applications.

Intlvac is a driving force in the thin film deposition and materials science industry with customers in the aerospace, defence, medicine, telecommunications, energy, hydrogen/fuel cells, optics and photonics industries.



# THE ROAD TO *site selection*



Whether you are looking for vacant land or an existing building, Halton Hills offers a variety of options to suit your needs.

Properties for investment or lease range from raw and unimproved to polished and move-in ready.

The Premier Gateway is one of the most desirable employment areas in the GTA and accounts for approximately 90% of forecasted employment growth through 2041.



**15M+ square feet**  
of developable  
land in the next  
5 years



Located along  
Ontario's major  
provincial highway  
network, offering  
**excellent exposure**  
and access



**"Prestige Industrial"**  
designation permits  
a wide range of  
industrial and  
office uses

# THE ROAD TO *service*



## INVEST HALTON HILLS OFFERS A COMPREHENSIVE SUITE OF ECONOMIC DEVELOPMENT SERVICES AND PROGRAMMING INCLUDING:



Grants and  
Programming



Workforce  
Development



Market  
Research



Site  
Selection



Expansion and  
Relocation  
Assistance

In addition, the Halton Hills Business Concierge Program provides:

- Customized white-glove customer service experience through a single point of contact
- Fast-tracked approvals assistance for strategic non-residential development projects
- Streamlined processing of major investment opportunities

The Invest Halton Hills team regularly engages with local employers and investors – and is committed to seeing your projects and businesses succeed.

*“From the moment we contacted the Town, staff were engaged, enthusiastic and genuinely interested in helping us succeed with our property procurement.”*

– Gavin Sargeant, VP, Conestoga Cold Storage

# CONTACT US



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